

M&W VERONESI E ASSOCIATI



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# DISCOVER THE M&W WORLD

## Accountants, Consultants, Auditors

We are a consulting firm that was founded in the 1980s.

For over forty years, we have been providing consultancy to entrepreneurs to improve the management and administration of their businesses.

We are located in Modena, Bologna, and Ferrara.



# Mission: we hold your hand

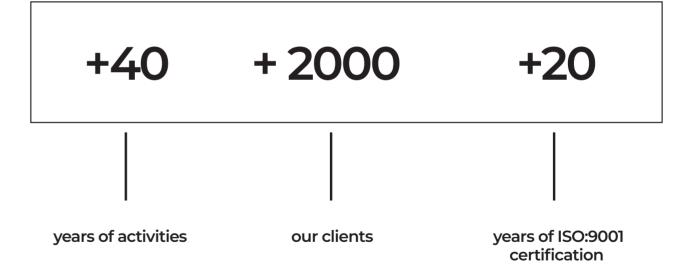
In the years to come, Emilia-Romagna will become a key hub for the economy of our country and beyond. For this reason, we want to reach out to all foreign entrepreneurs, in order to help them overcome bureaucratic and fiscal barriers, by optimizing their investment, and facilitating the long-term success of their projects.

# Vision: we'll be your guide

We don't want to be just your ideal partner, but your guide to doing business in Italy. Over the years, we have built strong connections in the territory, particularly in some of the provinces within Emilia Romagna such as Modena, Ferrara, and Bologna, where we can assist with location scouting, logistics services, and establishing relationships with industrial partners.



# Our numbers

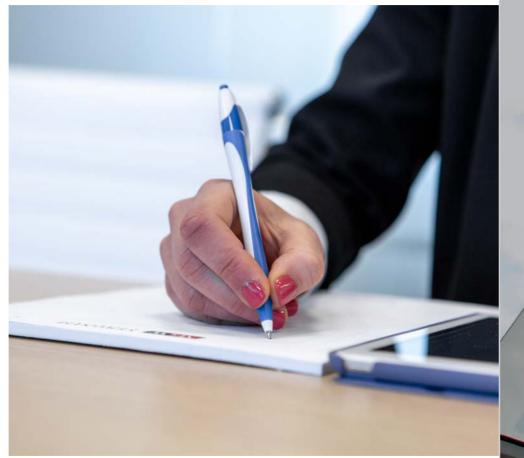


## **Our solutions**

A good guide knows how to lead you toward the right solutions. After a careful analysis of the current situation, we will be able to provide you with a roadmap for your business in Italy.

How? Thanks to a well organised structure with specialized task groups.

For every client there is a solution.





M&W VERONESI E ASSOCIATI

# Our approach

UNDERSTANDING **EXECUTION** DEVELOPMENT Evaluation of the Presentation of proposals, paths Identifying goals and resources and solutions identified. effectiveness of interventions, to be deployed, formulation of with relative costs and corrective actions, assignment proposal implementation time and process completion Client interview, Data collecting and analysis, Assistance throughout the needs assessment context evaluation, paths and entire operational phase strategies identification, of project management

solution finding

**ASSIGNMENT PROPOSAL** 

PROJECT PRESENTATION

and development

06 **RESULT**  12

M&W VERONESI E ASSOCIATI

# M&W Services provided

#### SERVICES PROVIDED FOR BUSINESSES AND PROFESSIONALS

13

- Acquisition and sale of companies and businesses
- Personnel management and human resources
- Tax and administrative consulting
- 04. Benefits, incentives, subsidized finance
- 05. Legal consulting



## 01

## Acquisition and sale of companies and businesses

What is it?: this is specialized support, essential for entrepreneurs involved in mergers, acquisitions, or sales of companies or businesses. Joining groups, forming alliances, and establishing collaborations have become vital for growth and market competitiveness.

Why do you need our service?: mergers and acquisitions can follow different paths, each with very different consequences and outcomes. The choice of the right path is crucial to achieving the desired goal, while minimizing costs and tax implications, without neglecting equally important objectives such as governance and ensuring the proper structure for your company in the future.

What can we do?: we assess companies to determine the correct sale price or the relative value in share exchanges, capital contributions, mergers, or demergers. We also evaluate the economic sustainability of investments and assist clients in planning operations, executing operational activities, and providing essential support and adjustment activities in the post-deal phase.

## 02

## Personnel management and human resources

What is it?: they're the activities related to the obligations of employers, the management and administration of employees and collaborators.

What is it for?: over the past 20 years, personnel administration has become an increasingly strategic role in managing a business. Proper management of human resources can significantly impact a company's profits, as human capital is one of the most important resources to invest in.

What can we do?: 1. We take care of the entire administrative process of human resource management, handling contractual, contribution, insurance, and tax-related aspects. 2. We manage personnel budgets, corporate welfare, workplace safety, and funded training. In addition, we take care of all aspects and requirements related to hiring employees and terminating employment contracts.

3. We support businesses in redefining their HR strategy and developing human capital.

## 03

## Tax and administrative consultancy

What is it for?: being compliances of the company.

What is it for?: being compliant with tax and administrative obligations and having an accurate representation of the company's financial situation, with clear and correct financial statements.

Evaluating, step by step, the opportunities and consequences of the tax choices and strategies adopted.

What can we do?: we provide specialized tax and fiscal consultancy to businesses and individuals, offering customized services tailored to the specific needs of our clients. We assist clients with both regular consultancy on direct and indirect taxes, financial statements, and consolidated accounts, as well as ad hoc consultancy for extraordinary transactions or tax compliance matters.

What is it?: we support entrepreneurs in managing all

## 04

## Benefits, incentives, subsidized finance

What is it?: accessing tax benefits, grants, and interest subsidies, as well as obtaining guarantees to support financing, is a key driver for business growth.

What is it for?: accessing public funds and incentives requires increasing expertise and attention to be up to date with the numerous evolving subsidy laws and other public interventions supporting economic activities.

What can we do?: we inform our clients about new opportunities. We assist entrepreneurs in order to understand their projects and determine which forms of public support they can access to bring them to life. Together, we evaluate the available options and the likelihood of success. We prepare the required projects to access funding and manage the entire subsequent reporting phase.

## 05

## Legal consulting

What is it?: this is essential support in the field of commercial law, where businesses operate on a daily basis: with contracts, companies, meeting minutes, and relationships with banks. It also covers consultancy on special regulations that affect businesses, such as privacy laws, Law 231 for the prevention of corporate crimes, and IT law.

What is it for?: conducting daily business correctly is essential, as contracts are signed and commitments are made every day. It is therefore crucial to always assess the potential consequences these activities may have on the company.

What can we do?: we can provide specialized legal consultancy for both routine and ordinary operations, as well as for extraordinary transactions. Clients can rely on the assistance of M&W professionals, as well as external professionals, including accountants and lawyers, with whom the firm maintains close

collaborative relationships.





# Egidio Veronesi

Chartered Accountant // Statutory Auditor Founding member

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Egidio Veronesi graduated in Economics from the University of Modena and is registered with the Order of Chartered Accountants of Modena.

He has gained over thirty years of experience in business consultancy. In his role as Statutory auditor, he has served as a board member in both public and private companies. He possesses in-depth knowledge of the business world, both in terms of legal and tax matters, as well as in everyday and extraordinary management.

M&W VERONESI E ASSOCIATI

## M&W VERONESI E ASSOCIATI

# Our contacts, our offices

#### M&W - VERONESI E ASSOCIATI S.r.I. STP

Accountants, Consultants, Auditors info@mwassociati.it

#### Modena

Via Emilia Est 911 – piano 3° int.8 41122 Modena Tel. 059/7160160

#### **Ferrara**

Via Della Ricostruzione 59 44123 Ferrara Tel. 0532/1858910

### **Finale Emilia**

Via A. Saffi 14 41034 Finale Emilia (Mo) Tel. 0535/98801

#### Massa Finalese

Via per Modena 266 41034 Massa Finalese (Mo) Tel. 0535/98860

#### San Felice sul Panaro

Via Largo Posta 31/b 41038 San Felice sul Panaro (Mo) Tel. 0535/98880

### Cento

Via IV Novembre 11, 44042 Cento (Fe) Tel. 051/046561

## Bologna

Via Castiglione 33, 40131 Bologna (Bo) Tel. 051/0465619 20

## Awards

Each award tells of our ongoing commitment to providing excellent services to our customers and shows that we are ever closer to becoming a benchmark in the industry.









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